



## Selling Honey and Hive Products at a Burton and District Beekeepers' Association (B&D BKA) Event

Apart from our own honey show, Burton beekeepers attend several events during the year and can sell their honey and hive products or crafts with a bee theme. 10% of the proceeds of sales at these events goes to association funds.

Regular honey is sold in one pound and half pound jars at a price fixed by the committee, currently £7 for a one pound jar and £4 for a half pound jar. Other items are priced as the individual seller deems fit. In all cases it is important that a complete list of items offered for sale and their prices is left at the stall to accompany the various products. This enables the

revenue from sales to be calculated at the end of the day. It is also useful to have an easy-to-read price list available for customers and for those manning the stall giving information about the contents, eg, location of the apiary or if the honey is soft set or naturally granulated.

Although we don't recommend a particular honey, many customers are looking for honey produced as locally as possible to their home, so this information can be very useful. Total sales are then calculated as soon as possible after the event, with proceeds divided between suppliers. Now that we have a card reader and are able to

April 2023 Issue 47

take card payments, money due to suppliers will be made either in cash or by bank transfer from the Association account.

If you are interested in selling your products at an event, please contact a member of the committee who will be able to direct you to the personnel involved. Better still, consider helping at the stall for an hour or two!

Some products have specific regulations regarding their sale, honey and cosmetics being examples:

Honey labels must show;

- the word 'Honey'
- the postal address of the producer's apiary or home
- the country of origin, ie, Produce of the UK
- the weight in grams or kilograms.
   For one pound and half pound jars the numbers must be 4 mm high with no gap between the numbers and letters. If imperial weights are also shown, they must be next to the metric which must be in bold, eg, 454g / 1lb.
- a best before date eg, Best Before End of December 2028, Best Before 31.12.2028 or Best Before end 2028 plus a Lot number. It is considered reasonable to put this at five years hence.
- no pictures of flowers on the label that could confuse the origin of the honey.

Although not a legal requirement, a tamper proof label on the lid is an added security, giving confidence to the purchaser. The printing on the

label must be indelible.

Ensure that the jar is filled with the correct weight of honey.

For further information the BBKA website has 'A guide to honey labelling for producers.' There is also information on cosmetics and wax wraps. §

Sheila Pirie

### Potential site for two beehives

We live at Biggin by Hulland and have a one-acre site comprising orchard, wildflower meadow, extensive hedging and a small copse. All this backs on to ancient, unimproved fields which are a riot of wild flowers in the late spring and summer.

We would like to offer a site for a beehive or two as we would value the presence of the bees and look forward to receiving enquiries from anyone who is interested. Please contact Steve or Hannah Waterhouse to discuss and arrange a visit to view the site.

We can be contacted on either 07932 921262 or 07747 685661 or email holeinthewallfarm@btinternet.com §

# To Do List for April

- Check that your queens are marked which will make finding them later much easier.
- Add a queen excluder and a super when the brood box is full of bees.
- Start regular weekly inspections to check for occupied queen cells.
- Have equipment ready for your chosen swarm management.

### Who's Who

Geoff Childs	Secretary		
Mychajlo (Mish) Schumskij	Membership Secretary	mish_schumo@yahoo.co.uk	
Bob Hurd	President	pat90bob@gmail.com	
Dave Coates	Acting Chairman		
Suzanne King	Education and Training Officer Honey Show Secretary	suzanne.king21@btinternet.com	
Nick Allsopp	Treasurer	nick_colby@hotmail.com	
Jane Ratcliffe	Librarian		
Hamish Low	Asian Hornet Team (AHT) leader	hamish51151@gmail.com	
Richard Matkin Nick Allsopp Mish Schumskij Sarah Winfield Jane Ratcliffe Sue Coates N Cox Dave Coates Sam Hampton Bob Hurd Suzanne King Hamish Low Sheila Pirie Paul Revell	Committee Members	richjomatkin@btinternet.com smpirie@hotmail.co.uk	01283 812958
Andrew Frost	Website Editor	mr.ak.frost@googlemail.com	
Paul Revell	Minutes Secretary		
Margaret Cowley	Newsletter Editor	newsletter@honeybee.org.uk	
Trustees	Bob Hurd David Coates Sam Hampton Suzanne King Richard Matkin Hamish Low	Volunteers	Chris Ring P Yates R Wykes R Harrison I McMillen

### Items available to buy from the association shop:

HIVE PARTS:	FEEDERS & FEEDING:		
National Super Flat Pack	£21.45	English Feeder	£10.45
National Brood Flat Pack	£26.40	Rapid Feeder	£4.95
14" X 12" Brood Flat Pack	£38.50	Nuc Feeder	£6.60
4" Roof Flat Pack	£39.60	Small Miller Type Feeder	£1.10
Crownboard	£14.85	Feeder Eke	£7.70
Framed Wire Queen Excluder	£19.80	HONEY & WAX EXTRACTING:	
Mesh Floor	£32.50	Stainless Steel Double Strainer	£23.10
Sloping Hive Stand	£29.70	Straining Cloth	£3.85
Plastic Narrow Ends 100	£7.15	30 lb Plastic Bucket	£3.85
Nucleus Hive	£91.13	Bain Marie	£15.40
Flat Pack Hive with Stand and one Supe	r £235	Nylon Honey Bucket Valve	£9.35
10 Space Castellations (pair)	£3.78	30 lb Plastic Tap Bucket	£16.50
11 Space Castellations (pair)	£3.78		
Steel Frame Runners	£1.76	GENERAL BEEKEEPING:	000.00
Budget Floor	£12.00	Smoker	£39.38
		Hive Straps	£7.15 £7.70
FRAMES & WAX:		Hive Tool Pin Hammer	£7.70 £3.85
SN4 Super Frames 10 Pack 10 PACK	£11.00	Bee Disease ID Charts	£7.15
SN4 Super Frames 50 pack	£36.30	Frame Nails 500 g	£3.16
DN4 Brood Frames 10 PACK	£11.00	Pollen ID Charts	£7.15
DN4 Brood Frames 50 PACK	£36.30		
14 X 12 Brood Frames 10 PACK	£17.86	The Association Shop	
Super Wax Foundation 10 PACK	£8.80	The shop will be open every Satu	ırdəv from
Brood Wax Foundation 10 PACK	£12.65	The shop will be open every Saturday from 10.00 am until 12.00 noon.	
14 X 12 Brood Wax Foundation 10 PACK	£19.80	All our stock is from Thorne's and our prices are very competitive. We can take BACS payments.	
National Dummy Board - Plastic	£8.25		
National Dummy Board - Wood	£7.70	The apiary site and shop is located at the Hillfield Animal Shelter, Hillfield Lane, Stretton, Staffordshire, DE13 0BN	
QUEEN MARKING:		Dave's email : dave.coates32@gmail.com	
Crown of Thorns	£6.60	Phone number : 01283 713603	
Queen Clip	£4.95		
Marker Pens - assorted colours	£5.50		

£4.40

Bee Brush